

YAMAHA ELECTRONICS CORPORATION, USA

STATEMENT OF MAIL ORDER, TELEPHONE ORDER AND ELECTRONIC/INTERNET SALES POLICY

Installer's Full Legal Name and D/B/A
(If different from Legal Name)

Distributor Dealer Name _____ Dealer No. _____

Address _____

City _____ State _____

Sales Rep. _____

MAIL ORDER, TELEPHONE ORDER AND ELECTRONIC/INTERNET SALES

Distributor dealer is authorized by this Product Schedule to sell Yamaha Products only on a custom installation or in store basis. In the event that Installer wishes to sell Yamaha Products on an in-store basis, or via mail order, telephone order, or electronically, Installer must first request approval from Yamaha in the form of Installer's execution of the YAMAHA ELECTRONICS CORPORATION, USA AUTHORIZED MASTER DEALER AGREEMENT, YAMAHA ELECTRONICS CORPORATION, USA AUTHORIZED MAIL ORDER DEALER AGREEMENT and/or the YAMAHA ELECTRONICS CORPORATION, USA AUTHORIZED INTERNET DEALER AGREEMENT. In the event that Yamaha accepts such request for approval, by signing the proposed agreement(s), then Installer may sell such Yamaha Products as are approved for sale in accordance with the terms of such agreement(s).

INSTALLER

Installer's Full Legal Name

D/B/A If Different from Legal Name

By: _____
Signature

Name - Print or Type

Title: _____
Corporate Officer (indicate office), Partner, Proprietor

Mountain West Distributors

By: _____

Title: _____



Mountain West Distributors

AUTHORIZED DISTRIBUTOR AGREEMENT FOR YSP AND/OR HOME AUDIO PRODUCTS YAMAHA ELECTRONICS CORPORATION, USA Request for Yamaha Approval of Distributor-Dealer Account

Date: _____

Mountain West Branch: _____ Contact: _____

Dealer Name (and d.b.a. if different): _____

Dealer Principal Name and Title: _____

Ship to address: (Each ship to address requires separate authorization; complete separate request for each ship-to address. Yamaha reserves the sole authority to approve some, all, or none of the proposed ship to locations)

Billing Address: _____

Telephone: _____ Fax: _____ Email: _____

Type of Business: Retail _____ Custom _____ Security _____

Years in Business: _____ Number of Employees: _____

Nearest Direct Yamaha Dealer _____

Other A/V Lines Bought From Mountain West _____

Comments: _____

Mark (X) Dealer Product Authorization Classification: YSP Only _____ Full Line Yamaha Dealer _____

Certification of Delivery of Yamaha Policies: The undersigned, hereby certifies that, on _____, I received and read a copy of Yamaha's current _____ Internet Policy, _____ MAP Policy Statement for Distributor Accounts, and _____ MAP prices (all must be checked) Dealer's acknowledgement of receipt of each of the foregoing documents is attached to this application.

Dealer Signature _____

Submitted for Approval by: _____
(Distributor Principal)

Recommended for Approval by: _____
(Representative Principal)

Approved By: _____
(Yamaha Regional Sales Manager)

INSTRUCTION: FAX/SCAN COMPLETED REQUEST TO SOUNDTECH MARKETING 303-650-1839.